

### Your Business Librarian Team



Moninder Lalli Vancouver



Mark Bodnar Burnaby & Surrey

# Agenda

**Details** 

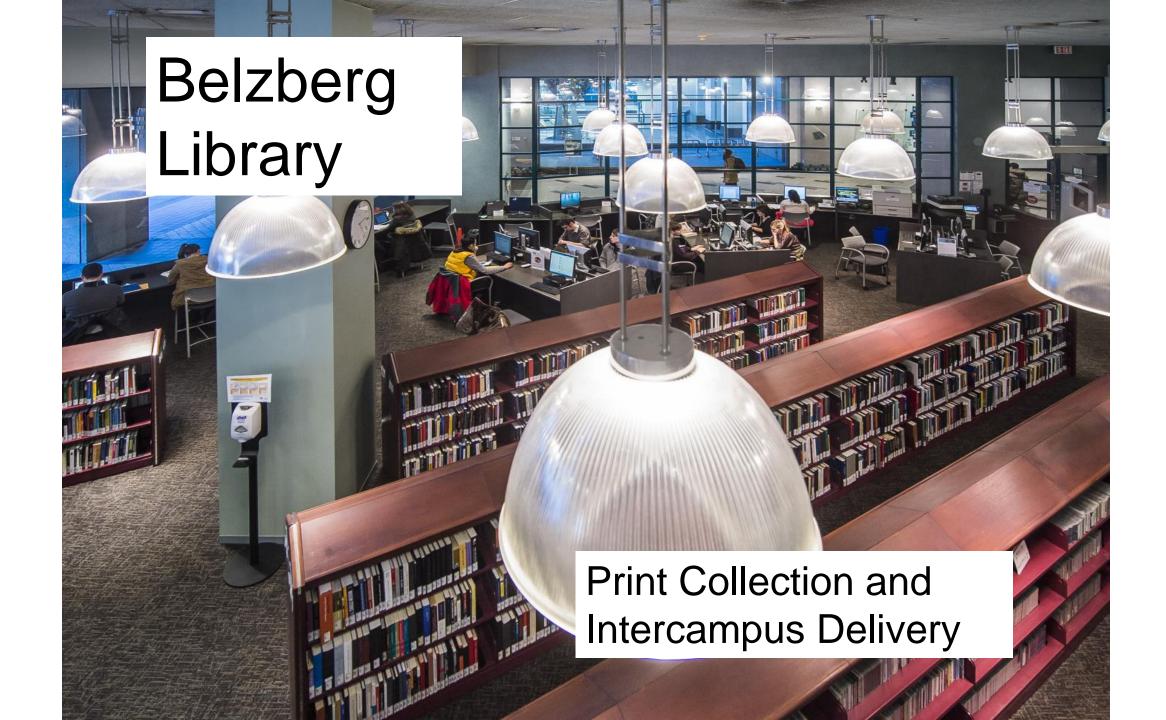


**Potential** 



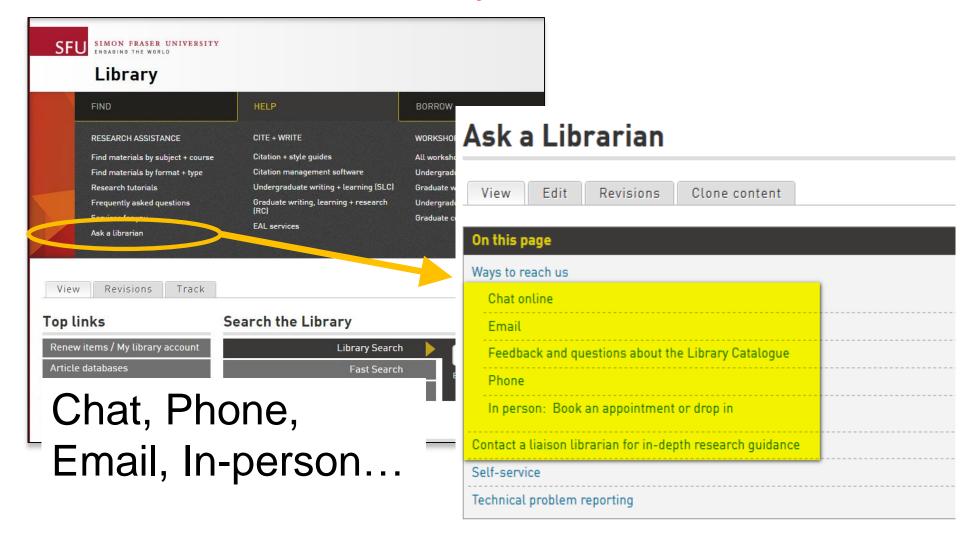
Advice



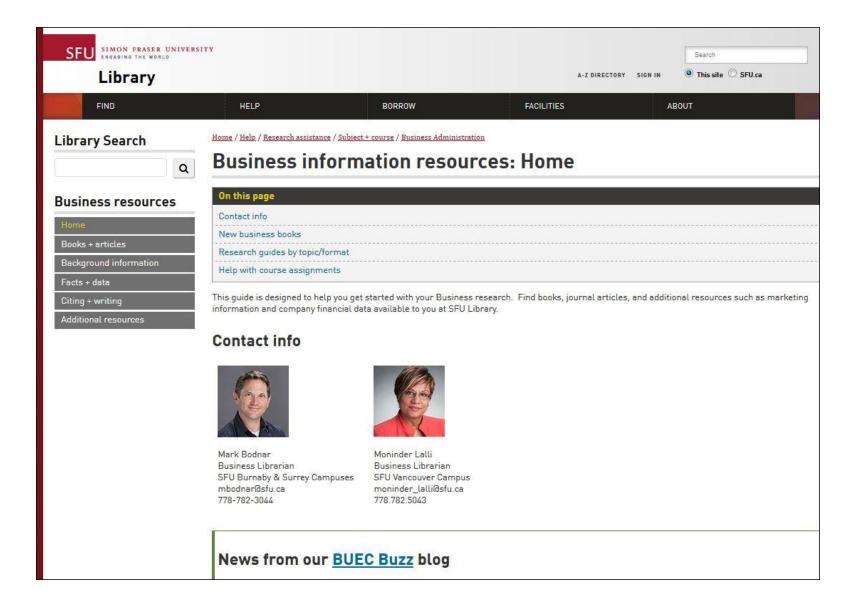




# Contact the library



### **Business Information resources**



### <u>Library guide for Graduate Business</u> <u>Programs</u>

#### Library guide for Graduate Business Programs



#### Introduction

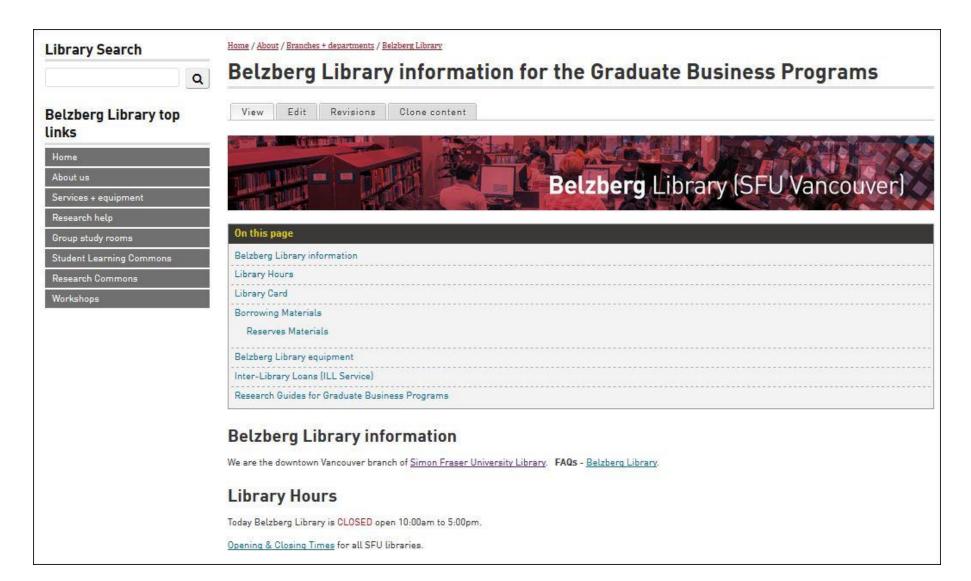
This guide is designed for students in Graduate Business Programs such as MBA, EMBA, MOT, GDBA and MSc. Finance.

It includes tips for literature searches, with emphasis on using business databases, which give you access to information not freely available on the open web.

Other starting points:

- · Executive MBA in Indigenous Business and Leadership guide
- Belzberg Library Information for Graduate Business Programs (Belzberg Library is located in downtown Vancouver)
- · After you graduate and for the GDBA Program Try UBC's Small Business Accelerator guides

# Belzberg Library Information for Graduate Business Programs



### That one article...

My instructor told me to read the article,

How Transformational Leadership Supports Intrinsic Motivation and Public Service Motivation in

"American Review of Public Administration"

What's my best bet?

# Articles on the topic...

I need articles on wine industry in BC

What's my best bet?

## First...

### **Industry surveys**

#### On this page

The elusive perfect source

Resources and tips

Canadian

American

All / Internationa

Tips for all regions

Brief industry surveys

Comparing a company to its industry (financials)

Other relevant SFU Library guides

### **Secondary Market Research Resources**

There is a large amount of market research information available in print, on electronic databases, and on the web. Use this guide as a starting point for your research but remember that there are *many* more sources than those listed here.

Don't hesitate to ask for help at any of the SFU Library branches. You may also contact our reference librarians via telephone, chat, or email using our <u>Ask a Librarian</u> services.

Asking for help can save you a lot of time!

#### First Steps

- 1.a. What are you looking for?
- 1.b. Who might publish the information you need?

#### 2. Market Overview

- 2.a. Journals & Magazines
- 2.b. Trade Associations
  - Industry Communication

#### 4. Business Conditions

- 4.a. Journals & Magazines
- 4.b. Government Sources

#### 5. Demographics and Consumer Behaviour

- 5.a. Journals and Magazines
- 5.b. Government Sources
- 5.c. Further Sources

### Company Information

Company information is available in a wide variety of online and print sources. This guide is a starting point for company research, not a comprehensive source list. Ask our Reference Librarians for assistance if you are unable to find the information you need.

Generally, it is easier to find information about large, public, Canadian/US companies than about small, private, or foreign companies.

- Company Web Sites
- 2. Directories and Reports
- 3. Financial Information
- 4. Company Histories

- 5. Newspaper and Journal Articles
- Other Sources
- 7. Other Relevant SFU Library Guides

### Discussion

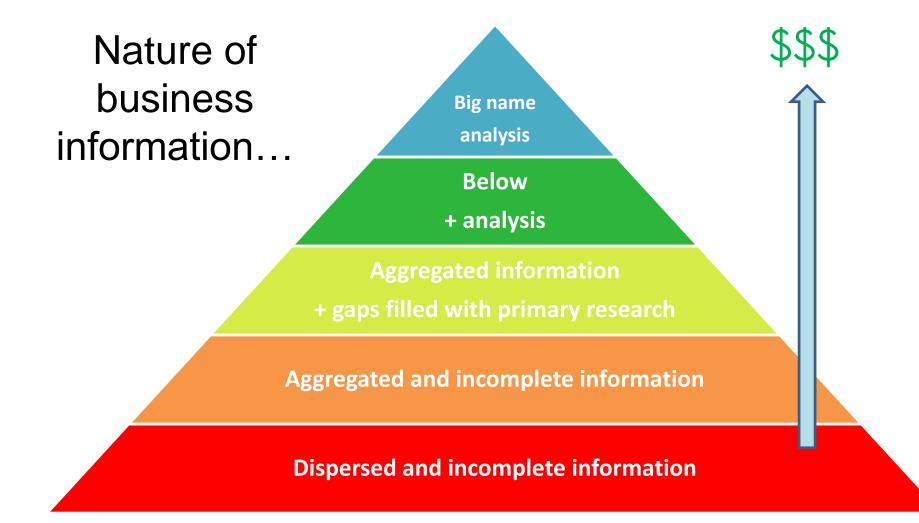
Brainstorming specific needs/questions

Economic & business environment?

Competitors & suppliers?

Customers?

### Discussion



### Discussion

Adjusting expectations...

Why would this info be published?

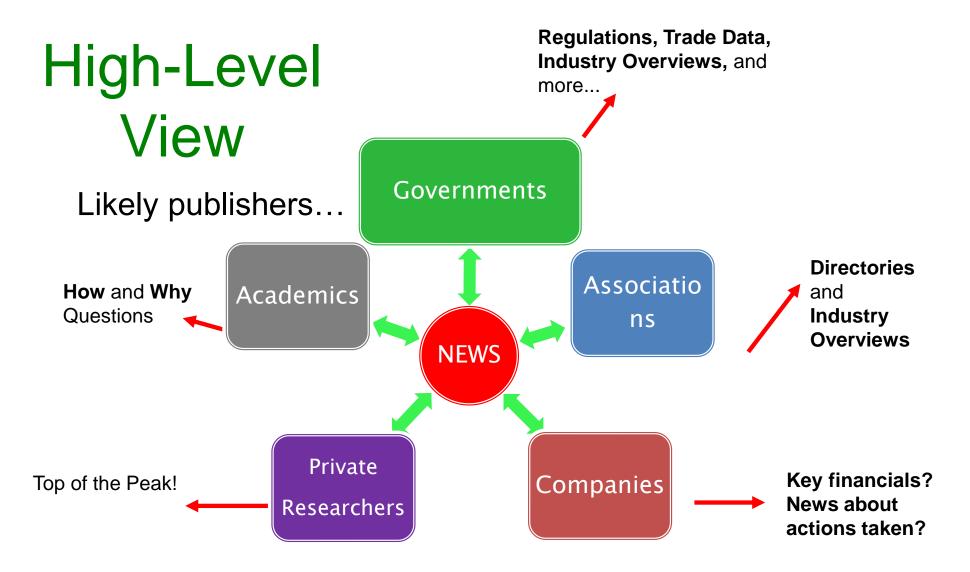
Why might it *not* be published?

Might someone have estimated it?

Can we bend the constraints a bit?

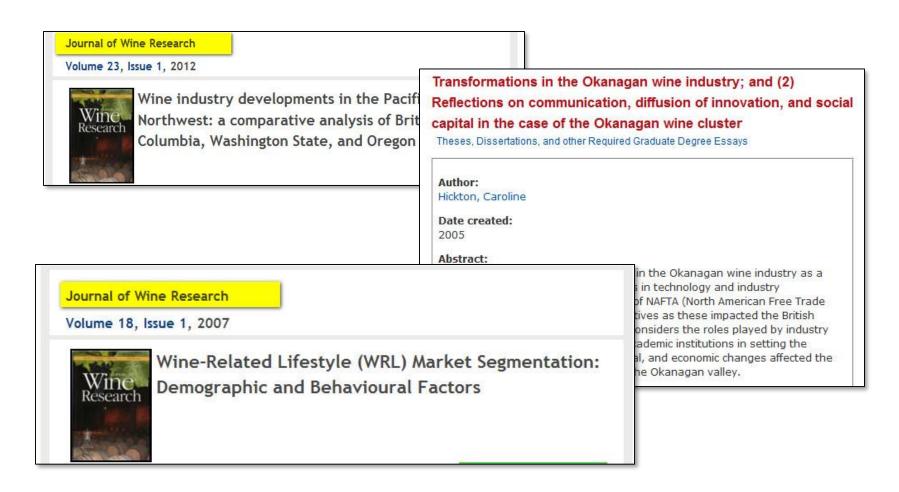
Can we look for disaggregated info instead?





SFU Library

### Academic researchers



### Government depts



Investment

Export Market

Associations

Statistics

Statistics

Strengths and Weaknesses

Provincial Liquor Boards

Future Challenges and Opportunities

Federal Government Departmental Contact

The Canadian Wine Products Industry NAICS 3:

The Canadian Wine Products Industry NAICS 312

Title Canadian Total Exports

Products HS 220421 - GRAPE WINES OTHER THAN SPARKLING (INCLUDING FORTIFIED) - 2 LITRES OR LESS

Origin ---- British Columbia Destination TOP 10 COUNTRIES

Period Latest 5 years

Units Value in Canadian Dollars

	2007	2008	2009	2010	2011
China	266,056	576,015	1,279,714	3,068,245	2,369,888
United States (U.S.)	531,894	209,198	171,169	187,747	396,750
Hong Kong	60,026	124,270	68,112	338,549	230,621
Japan	156,268	66,242	128,073	48,714	128,262
Korea, South	19,200	41,092	170,893	59,598	51,539
Argentina	55	55	5.5		42,084
Taiwan	392,151	33,781	42,260	119,060	35,525
Switzerland	22	22	39,083	23,386	15,459
France (incl. Monaco, French Antilles)	22		22		12,600
Malaysia	14,166	55	34,299	55	3,360
SUB-TOTAL	1,439,783	1,050,598	1,933,603	3,845,299	3,286,088
OTHERS	73,650	89,523	154,922	75,325	2,878
TOTAL (ALL COUNTRIES)	1,513,433	1,140,121	2,088,525	3,920,624	3,288,966
Source of data: Statistics	Canada				

Okanagan Valley wine consumer research study 2008 results Title [electronic resource].

Report Date: 08-Aug-2012

Victoria, B.C.: Tourism British Columbia, Research and Planning, 2009. Published

#### Click for online access:

View full text.

### **Associations**



#### Number of wineries

209 grape wine wineries licensed in British Columbia. 128 are members of the BCWI. BCWI membership represents 95% of BC VQA sales, 95% of the total wine production in the province, and produces 88% of 100% BC grape wine production.

site...

#### Five wine regions (designated viticultural areas)

Okanagan Valley

Similkameen Valley

Fraser Valley

Vancouver Island

Gulf Islands

#### Number of vineyards

864 (wineries and independent growers)

#### Grape varietals produced

60+



SYMPOSIUM

Schedule Speakers Location 2011 Agenda Past Sponsors Presentations 2011 Images

0000

### Private research firms



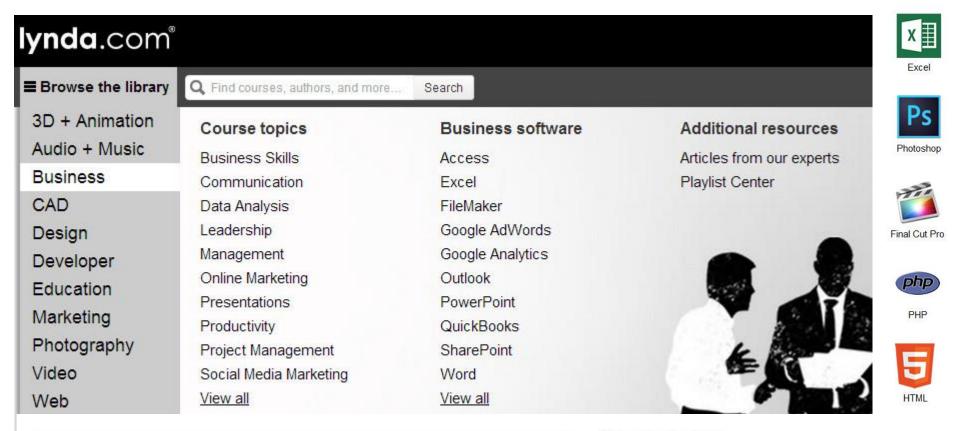
Wine in Canada

August 2017





# Hidden Treasures... Lynda.com





#### 10-minute tips



Small Business Secrets : Aug 26 Crafting a job and pay range

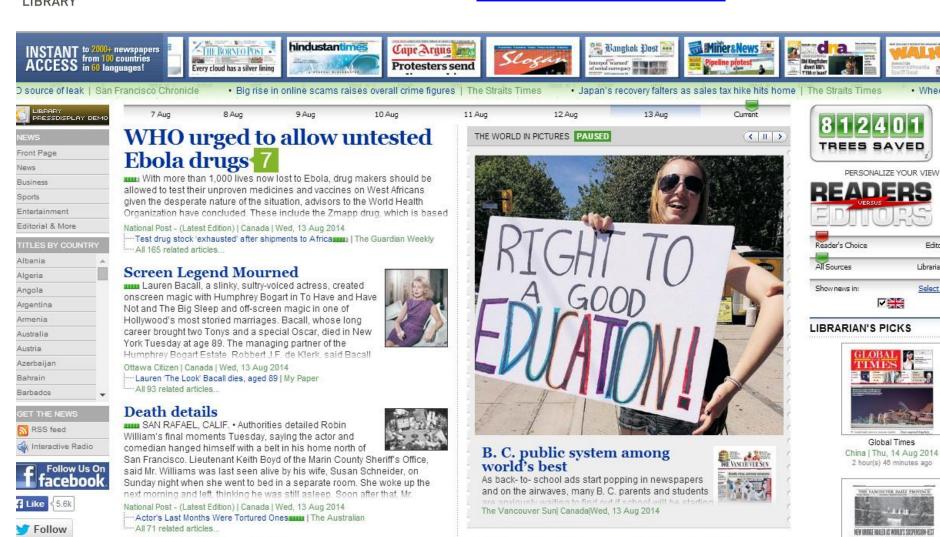


Deke's Techniques : Aug 26 Creating a 3D doughnut in Illustrator



Pro Video Tips : Aug 26

### FIU Hidden Treasures... PressReader



'Aid' convoy departs Moscow.

MOSCOW • With a theatrical flourish, Russia Tuesday dispatched hundreds of trucks covered in white tarps and sprinkled with holy water on a mission to deliver aid to a desperate rebel-held zone in eastern Ukraine. The tele vised sight of the kilometres-long convoy sparked a show of indignation from the government in Kyiv, which insisted any aid must be delivered by the international Red Cross. Ukraine and the West have openly expressed their

National Post - (Latest Edition) | Canada | Wed, 13 Aug 2014

-- Loads Of Painwww I The Courier-Mail

Was Nick Masee killed or did he intentionally disappear?

■ Veggie Desserts 7 | The Vancouver Sun

An Apology, But Few Details 10 Leader-Post

Vancouver Sun

WHO urged to allow untested Ebola drugs 7 | National Post - (Latest Edition)

Taxes eclipse all other expenses for Canadian families: study

Dive team continues Sikome Lake search 1 Laure | Calgary Herald

Community leaders want urgency, solutions | Boston Herald

Tories slam 'sanctuary city' proposals 2 ...... | Leader-Post

· Wheels and

Editors' Picks

Librarian's Picks

Select language

The Province 435

Canada | Wed, 13 Aug 2014

13 hour(s) 42 minutes ago

THE VANCOUVER SUN

Deadly virus, extreme measures

### **Bottom Line**

You're not alone!

There are Business Information experts available to help.

Give yourself time...

to explore, learn, change your topic...

Learn the basics early.

Start exploring our guides and resources!

