Introduction

Detailed data on Canadian consumers is rare and hard to find. Vividata’s ongoing Survey of the Canadian Consumer gathers data on over 40,000 Canadians. The survey addresses Canadians’ demographics, lifestyles and opinions, as well their product, service and media exposures. This makes Vividata an invaluable market research tool.

Using Vividata, you can build tables to answer questions such as:

- Which energy drinks do female millennials drink most often?
- Are Canadian Geographic readers more likely to care about a car’s fuel efficiency than readers of Elle Canada?
- Are frequent gardeners likely to be open to trying new food products?
- Which province has the most people who attend pro hockey games?
Filtering view vs. cross table view

The filtering view and cross table view look very similar. However, the filtering view has notable constraints. For example:

- Within the filtering view only certain variables can be assigned as a split or a question.
- The filtering view will pre-populate your table with many variables that – if unwanted – would have to be manually deleted.

There are no such limitations within the cross table view. We advise using the cross table view.

The rest of this guide will be based on the cross table view.
Nesting

Nesting allows you to create a new target audience by displaying a variable as a subset of another variable. For example, you could nest gender within generation and find data on the subsets of males and females among millennials.

When you un-nest splits, you will see variables displayed individually (side by side) instead of combined together.

By default, the splits will be nested. In the “Rows and Columns” tab, you can turn nesting off or on in the top right corner.

Whether you nest splits or not depends on how you want to see the data laid out. I.e., do you want to make your audience more specific (e.g., 14+ men in British Columbia), or do you want to see how these variables compare (e.g., the general 14+ population, men, and British Columbia residents all compared against each other).

Remember! The more you nest, the narrower your audience becomes, meaning the smaller (and potentially less accurate) your sample size becomes.

Remember! If you nest, adding benchmark measures will be more complex, and potentially not possible.
Nesting example

In this table, the splits are nested at the top to create a more specific audience.

How to read this table

- **The left column:**
  - Of the 14+ male population in B.C. (1,926,000), approximately **28% (531,700)** use whitening toothpaste. The unweighted base (sample size) is **2,351**.

- **The right column:**
  - Of the 14+ female population in B.C (2,016,000), approx. **35% (700,400)** use whitening toothpaste. The unweighted base is **2,798**.

Note! There will be small inconsistencies due to rounding.

```
<table>
<thead>
<tr>
<th>Time period: 2018-11-06 to 2018-11-06</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Respondents - 14+</td>
</tr>
<tr>
<td>14+</td>
</tr>
<tr>
<td>Geo - Province</td>
</tr>
<tr>
<td>British Columbia</td>
</tr>
<tr>
<td>Gender</td>
</tr>
<tr>
<td>Male</td>
</tr>
<tr>
<td>Whitening</td>
</tr>
<tr>
<td>Weighted base</td>
</tr>
<tr>
<td>Unweighted base</td>
</tr>
</tbody>
</table>
```
Un-Nested example:

Below is the same table, the only difference being that the splits are un-nested. You can see that all the variables are laid out beside each other.

<table>
<thead>
<tr>
<th>Toothpaste Kind(s)</th>
<th>All Respondents - 14+</th>
<th>Geo - Province</th>
<th>Gender</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Count</td>
<td>%</td>
<td>Count</td>
</tr>
<tr>
<td>Whitening</td>
<td>9,092.7</td>
<td>31.5</td>
<td>1,232.1</td>
</tr>
<tr>
<td>Weighted base</td>
<td>28,878</td>
<td>31.5</td>
<td>3,942</td>
</tr>
<tr>
<td>Unweighted base</td>
<td>40,347</td>
<td>31.5</td>
<td>5,149</td>
</tr>
</tbody>
</table>

How to read this table

- **The left column:**
  - Of the 14+ population in Canada (28,878,000), approx. 32% (9,092,700) use whitening toothpaste. The unweighted base (sample size) is 40,347.

- **The middle column:**
  - Of the 14+ population in B.C. (3,942,000), approx. 31% (1,232,100) use whitening toothpaste. The unweighted base is 5,149.

- **The right columns:**
  - Of the 14+ male population in Canada (13,868,000), approx. 28% (3,823,700) use whitening toothpaste. The unweighted base is 17,456.
  - Of the 14+ female population in Canada (15,010,000), approx. 35% (5,269,000) use whitening toothpaste. The unweighted base is 22,891.
**Transpose**

Selecting “Transpose” within the “Rows and Columns” tab will flip the rows and columns but it will not change the calculation.

In the images below, you can see “Age – Generation” and “Ad Influence...” have changed places.

Why transpose? It depends on how you want to view the data in your table. If you would like more rows than columns (longer rather than wider) you might want to use the “transpose” feature. Feel free to play around with it and see which view you prefer. Please note the examples in this guide only showcase tables that have not been transposed.
Which numbers to read in thousands

All counts in a table are weighted. Because of this, all counts with the exception of the “unweighted base” (i.e., the sample size) can be multiplied by 1,000.

The default weight is population. The weight can be changed in the “Calculations” tab.

How to read this table

- **The left column:**
  - Of the 14+ population in Canada (30,292,000), approx. 50% (15,115,800) have taken an overnight vacation/personal trip in the last 12 months. The unweighted base (sample size) is **41,689**.

- **The middle column:**
  - Of the 14+ population in B.C. (4,054,000), approx. 57% (2,291,600) have taken an overnight vacation/personal trip in the last 12 months. The unweighted base is **5,245**.

- **The right column:**
  - Of the 14+ male population in Canada (14,823,000), approx. 51% (7,532,800) have taken an overnight vacation/personal trip in the last 12 months. The unweighted base is **18,223**.
Of the 14+ female population in Canada (15,469,000), approx. 29% (7,583,000) have taken an overnight vacation/personal trip in the last 12 months. The unweighted base is 23,466.

Interpreting table view [date, red and blue cells, exporting to excel]

**Dates**
The time period displayed in Vividata refers to when the data was added to Vividata, not when the data was collected or when the table was created. Read time period as YYYY-DD-MM.

*Note that Vividata does ongoing polling of Canadians and periodically updates the survey data available. Contact your liaison librarian if you have questions about survey dates.*

**Exporting to Excel**
If you’d like to export the data in your Vividata table to Excel, select the “Export to Excel” button in the top right corner.

**Red and blue cells**
The red and blue cells are flags that indicate the count is notably small. A blue box indicates a count of lower than 40 (i.e. 40,000 weighted number of positive respondents), and a red box indicates a count lower than 20 (i.e. 20,000 weighted number of positive respondents). If you notice cells have been flagged, consider using broader data with larger samples.
Count vs. percentage

The count is the number of people in the population (the weighted base) projected to have positively responded to the question.

It is calculated from the number of people in the sample (the unweighted base) who positively responded to the question. Each person in the sample is projected to represent a certain number of people in the population.

Let’s break down the left column of this table...

- The weighted base of Canadian millennials (9,738,000) is represented by a sample of 7,676 (unweighted base). Using the number of people in the sample who responded positively to the question, it is projected that about 1,134,800 millennials (the count) purchased a product/brand/service after seeing an ad in a magazine. This count works out to approx. 12% of Canadian millennials.

Note! There will be small inconsistencies due to rounding.
Benchmarking

In our view, benchmarking is one of the most powerful and useful features of Vividata. Enabling benchmarking will let you see whether one group is more or less likely than another group for a particular variable to apply to them.

You can turn on benchmarking under the “Calculations” tab. From the “Calculation” dropdown, select “Index/Conversion rate”.

When you turn on benchmarking, **by default all columns will be compared against the first column**.

You can change what is being compared under the “Benchmark” setting. For example, you can benchmark the rows or the columns, and you can identify which specific columns or rows you’d like to compare. It all depends on how you’d like to see the data laid out and what you want to compare.

**Remember!** If you nest, adding benchmark measures will be more complex, and potentially not possible.

For more details on different kinds of benchmarking, please speak with your liaison librarian.
Example of benchmarking

In the image below you can see a table where benchmarking has been enabled (see the benchmarked numbers in brackets).

<table>
<thead>
<tr>
<th>Vactn/Prsnl Travel - Overnight Trips - Past 12 Mths</th>
<th>All Respondents - 14+</th>
<th>Geo - Province</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Count</td>
<td>%</td>
</tr>
<tr>
<td>Vacation Trips</td>
<td>15,115.8</td>
<td>49.9</td>
</tr>
<tr>
<td>Weighted base</td>
<td>30,292</td>
<td>100</td>
</tr>
<tr>
<td>Unweighted base</td>
<td>41,689</td>
<td>100</td>
</tr>
</tbody>
</table>

How to read this table

- **The left column**
  - Of the 14+ population of Canada (30,292,000), approx. 50% (15,115,800) have taken an overnight vacation/personal trip in the past 12 months. The unweighted base (sample) is 41,689.
  - By default, this is the column against which the others are benchmarked.

- **“Ontario” column**
  - Of the 14+ population of Ontario (11,727,000), approx. 49% (5,783,800) report having taken an overnight vacation/personal trip in the past 12 months. The unweighted base is 15,584.
  - Benchmarked #s: Relative to the Canadian 14+ population, Ontarians are approx. 1.2% (100 - 98.8) less likely to have taken an overnight vacation/personal trip in the past 12 months. Approx. 38% of the 14+ Canadian population who have taken an overnight vacation/personal trip in the past 12 months are Ontarians.

To see how to calculate index values, please see the: [Introduction to Vividata guide](#).
- "Alberta" column
  - Of the 14+ population of Alberta (3,424,000), approx. **61% (2,085,300)** report having taken a vacation/personal trip in the past 12 months. The unweighted base is **5,227**.

  - Benchmarked #s: Relative to the Canadian 14+ population, Albertans are approx. **22%** more likely to have taken a vacation/personal trip in the past 12 months. Approx. **13.8%** of the 14+ Canadian population who have taken a vacation/personal trip in the past 12 months are Albertans.

**Conclusions:** Ontarians are much less likely to have taken a vacation/personal trip in the past 12 months than British Columbians or Albertans. Of the three provinces, Albertans are the most likely to have taken a vacation/personal trip in past 12 months. However, due to the larger population of Ontario, Ontarians have still taken the largest percentage (approx. 38%) of vacation/personal trips compared to B.C. and Alberta.
**Significance testing**

Using this feature will tell you which cells have data that is significantly more or less than other cells.

You can turn on significance testing in the “Calculations” tab. In this tab, you can choose which columns you would like to compare and the significance level. For example, below you can see that the settings are configured so that all columns are compared against each other. This way, the software will identify any instances in which one column is 10% lower or higher than another column.
Example of significance testing

<table>
<thead>
<tr>
<th>Print/Digital - Read Past Year - Yes</th>
<th>Geo - Region</th>
<th>Quebec</th>
<th>Ontario</th>
<th>British Columbia</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Count</td>
<td>(a) %</td>
<td>Count</td>
</tr>
<tr>
<td></td>
<td>Canadian Living</td>
<td>394.7</td>
<td>6.8 (b,c)</td>
<td>3,676.0</td>
</tr>
<tr>
<td></td>
<td>Chatelaine</td>
<td>1,045.7</td>
<td>18.1 (b,c)</td>
<td>2,547.4</td>
</tr>
<tr>
<td></td>
<td>Weighted base</td>
<td>5,777</td>
<td>5,777</td>
<td>10,355</td>
</tr>
<tr>
<td></td>
<td>Unweighted base</td>
<td>7,757</td>
<td>7,757</td>
<td>13,910</td>
</tr>
</tbody>
</table>

How to read this table

This table compares Quebec (a), Ontario (b) and B.C. (c) using the settings established on page 13.

- **“Quebec” column**
  - Quebecers are less likely than Ontarians and British Columbians to read Canadian Living.
  - Quebecers are less likely than Ontarians and British Columbians to read Chatelaine.

- **“Ontario” column**
  - Ontarians are more likely Quebecers and less likely than British Columbians to read Canadian Living.
  - Ontarians are more likely than Quebecers to read Chatelaine.
Citing Vividata in APA format

Use this as a basic template when citing Vividata:


<table>
<thead>
<tr>
<th>Print/Digital - Read Past Year - Yes</th>
<th>Geo - Region</th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Quebec</td>
<td>Ontario</td>
<td>British Columbia</td>
<td></td>
</tr>
<tr>
<td>Count (a, %)</td>
<td>394.7 (6.8, c)</td>
<td>3,676.0</td>
<td>35.5 (a, c)</td>
<td>1,359.3</td>
</tr>
<tr>
<td>Chatelaine</td>
<td>1,045.7 (18.1, b,c)</td>
<td>2,547.4</td>
<td>24.6 (a)</td>
<td>811.6</td>
</tr>
<tr>
<td>Weighted base</td>
<td>5,777</td>
<td>5,777</td>
<td>10,355</td>
<td>10,355</td>
</tr>
<tr>
<td>Unweighted base</td>
<td>7,757</td>
<td>7,757</td>
<td>13,910</td>
<td>13,910</td>
</tr>
</tbody>
</table>

Example of APA citation

In-text

(Vividata, n.d.)

Works Cited